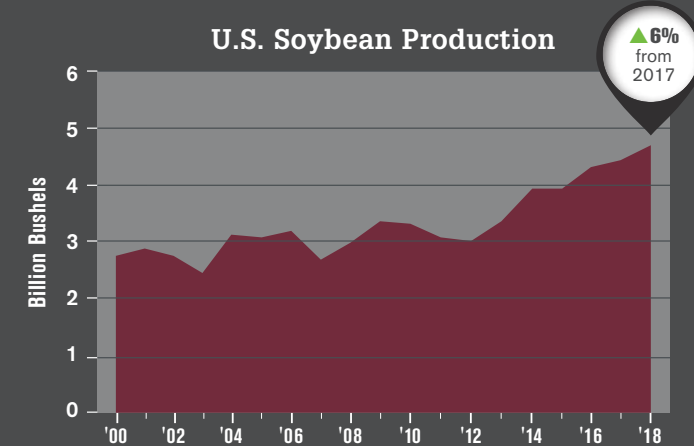
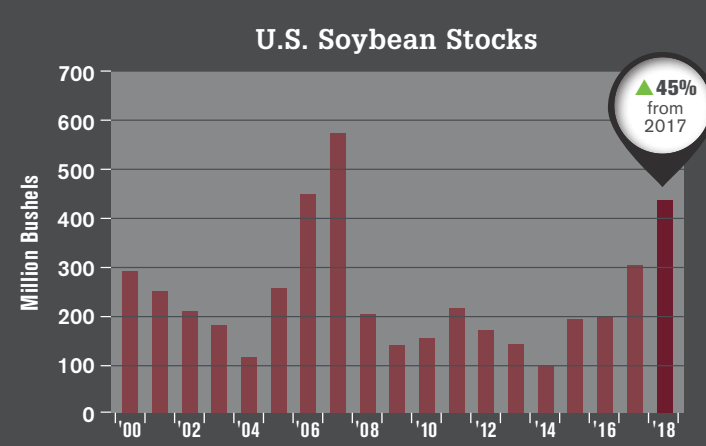
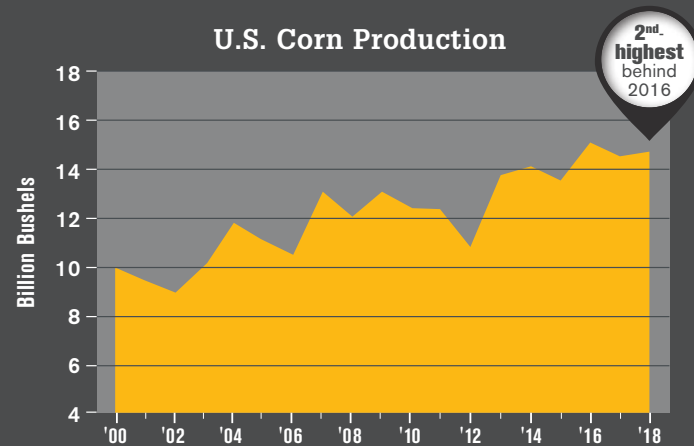
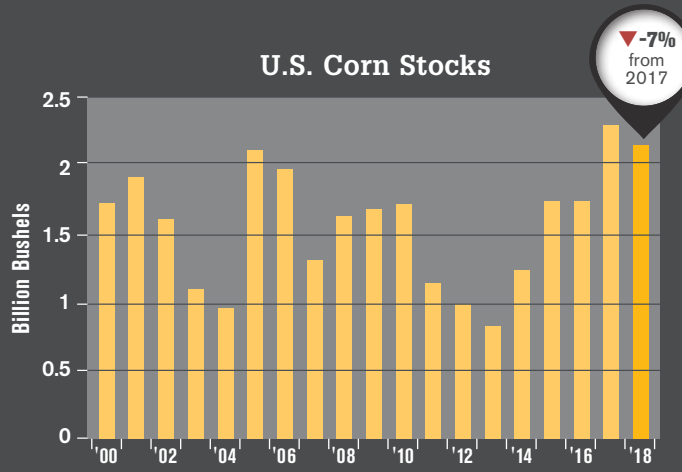


# HUGE CROP

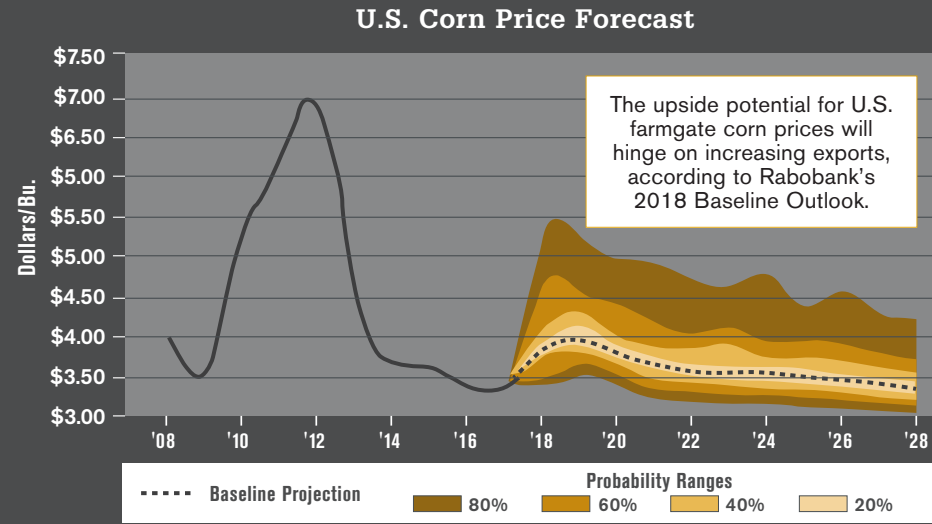
Record production on top of large carryover will likely keep prices in a tight range

A storm is brewing. Record-high corn and soybeans yields, trade uncertainty and ample-to-excessive grain stocks equal a new reality for grain prices. "I'm more worried about the next couple years of prices than the last few," says Stephen Nicholson, Rabobank senior analyst for grains and oilseeds. Be proactive and have a marketing plan in place to benefit from any price spikes, coaches Naomi Blohm, Stewart-Peterson senior market adviser. "When the opportunities are there, make sure you are disciplined and capture those opportunities," she says. "You can't let marketing be on the back burner any more." **-Sara Schafer**



**State Corn Yields**

| RECORD YIELDS  | 2018 Bu./Acre | Change from 2017 |
|----------------|---------------|------------------|
| COLORADO       | 127           | -11%             |
| ILLINOIS       | 212           | +5%              |
| INDIANA        | 194           | +8%              |
| IOWA           | 204           | +1%              |
| KANSAS         | 130           | -2%              |
| KENTUCKY       | 180           | +1%              |
| MICHIGAN       | 163           | +3%              |
| MINNESOTA      | 191           | -2%              |
| MISSOURI       | 142           | -16%             |
| NEBRASKA       | 195           | +8%              |
| NORTH CAROLINA | 117           | -18%             |
| NORTH DAKOTA   | 146           | +5%              |
| OHIO           | 190           | +7%              |
| PENNSYLVANIA   | 157           | -2%              |
| SOUTH DAKOTA   | 172           | +19%             |
| TENNESSEE      | 174           | +2%              |
| TEXAS          | 107           | -24%             |
| WISCONSIN      | 179           | +3%              |

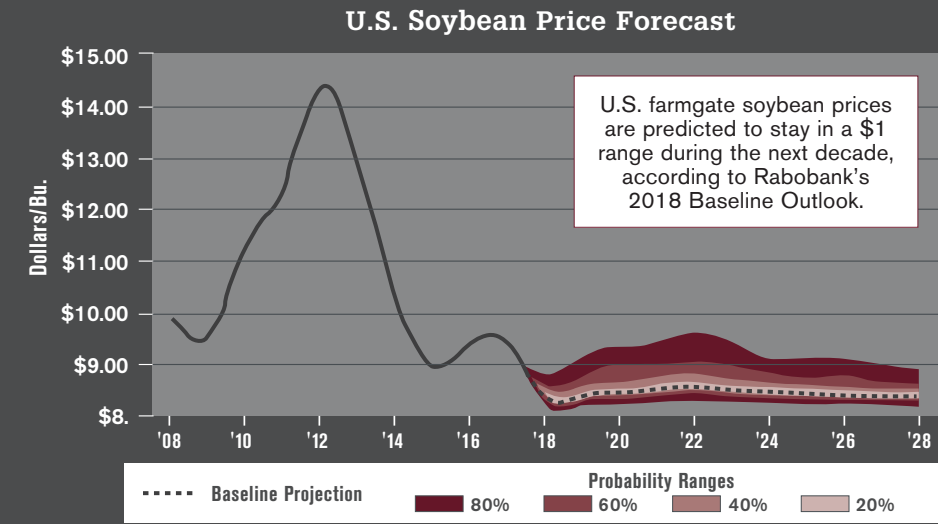


Compared to soybeans, the corn market has a more positive story for prices. "We have an even trilogy of demand for corn: exports are great, ethanol demand is solid and feed usage is strong," says Naomi Blohm, senior market adviser with Stewart-Peterson. "But if we don't get a trade deal with China, we'll plant more corn and be back to an oversupply issue."

**State Soybean Yields**

| RECORD YIELDS  | 2018 Bu./Acre | Change from 2017 |
|----------------|---------------|------------------|
| ARKANSAS       | 48            | -6%              |
| ILLINOIS       | 66            | +14%             |
| INDIANA        | 60            | +11%             |
| IOWA           | 61            | +7%              |
| KANSAS         | 42            | +12%             |
| KENTUCKY       | 57            | +8%              |
| LOUISIANA      | 50            | -7%              |
| MICHIGAN       | 49            | +15%             |
| MINNESOTA      | 50            | +5%              |
| MISSISSIPPI*   | 53            | 0%               |
| MISSOURI       | 48            | -3%              |
| NEBRASKA       | 62            | +8%              |
| NORTH CAROLINA | 36            | -10%             |
| NORTH DAKOTA   | 36            | +4%              |
| OHIO           | 60            | +21%             |
| SOUTH DAKOTA   | 50            | +16%             |
| TENNESSEE*     | 50            | 0%               |
| WISCONSIN      | 50            | +5%              |

\*Tie with record



Even if soybean acres contract in the coming years, expected lower exports and high soybean stocks will keep prices on the defensive. "In soybeans, volatility is almost nil—that's not a good place to be," says Stephen Nicholson, Rabobank senior analyst for grains and oilseeds.

Source: USDA, Rabobank; Photos: Darrell Smith

